

Alaska Remote Seller Sales Tax Commission

1st Quarter 2025 Update and Overview

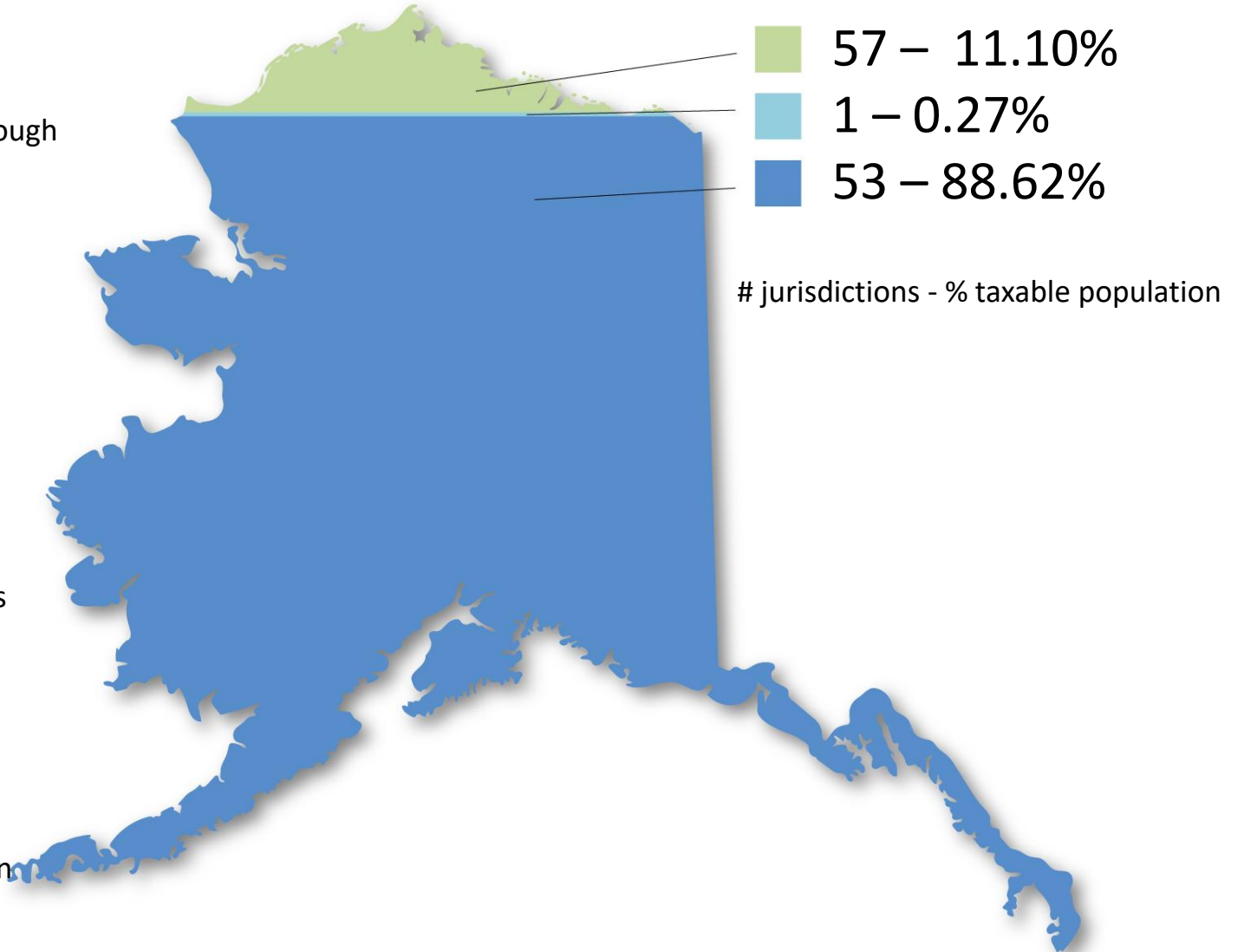
May 22, 2025



Jurisdictions to Date

Adak
 Aleknagik
 Anchorage (alcoholic beverage tax only)
 Aniak
 Bethel (retail and alcoholic beverage)
 Cordova
 Craig (retail and alcoholic beverage)
 Dillingham (retail and alcoholic beverage)
Elim
 Galena (retail and alcoholic beverage)
 Gustavus
 Haines Borough
 Homer
 Houston
 Juneau (retail and alcoholic beverage)
 Kenai City
 Kenai Peninsula Borough
 Ketchikan City
 Ketchikan Gateway Borough
 Kodiak
 Kotzebue (retail and alcoholic beverage)
 Mekoryuk
 Mountain Village
 Napaskiak
 Nenana
 Nome
 North Pole (retail and alcoholic beverage)

Old Harbor
 Ouzinkie
 Palmer
 Pelican
 Petersburg Borough
 Quinhagak
 Saint Paul
 Saxman
Scammon Bay
 Selawik
 Seldovia
 Seward
 Shungnak
 Sitka
 Skagway
 Soldotna
 Tenakee Springs
 Thorne Bay
 Togiak
 Toksook Bay
 Unalakleet
 Unalaska
 Wasilla
 White Mountain
 Wrangell
 Yakutat

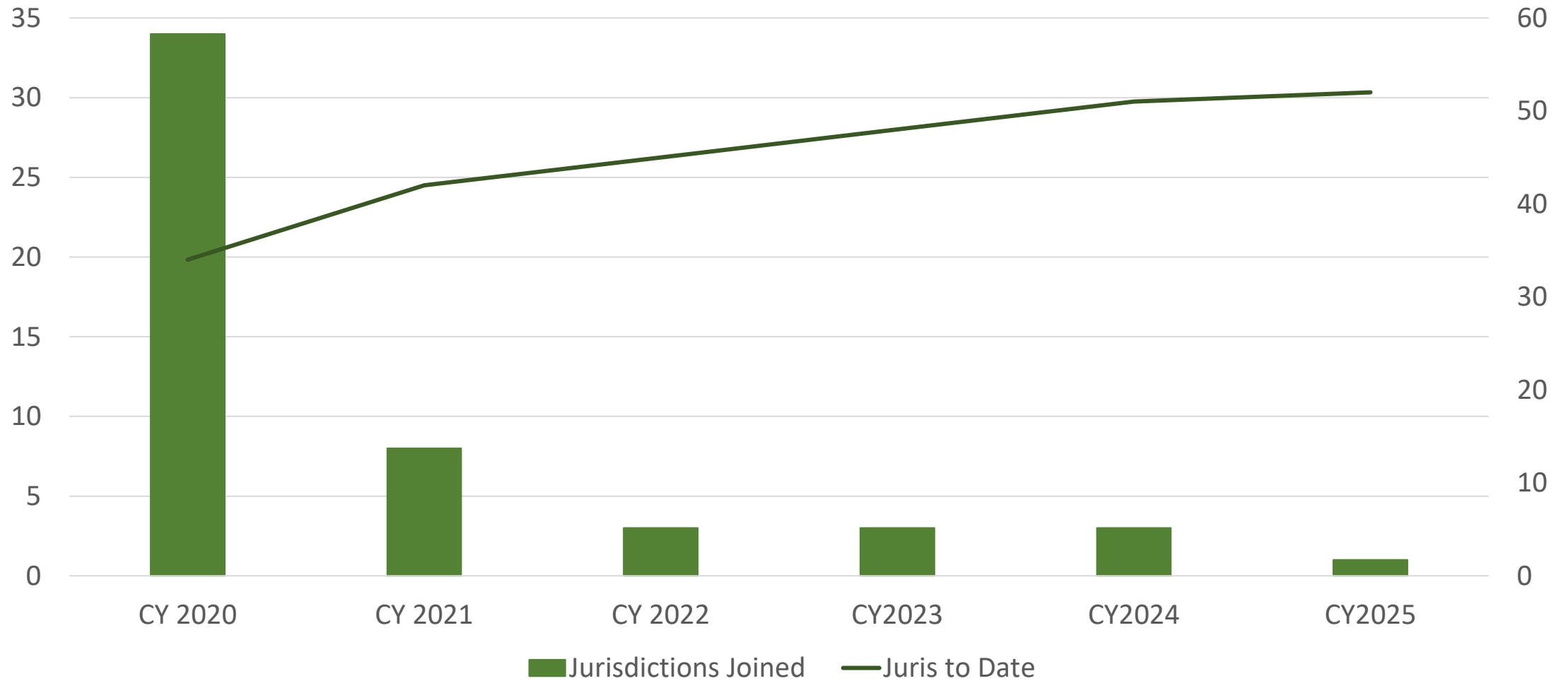


A photograph of the Aurora Borealis (Northern Lights) over a dark lake at night. The aurora displays vibrant green and purple light curtains against a starry sky. The lights are reflected in the calm water below. A dark silhouette of a shoreline is visible in the middle ground. A white curved graphic element separates the image from the text on the right.

2025Q1 Membership

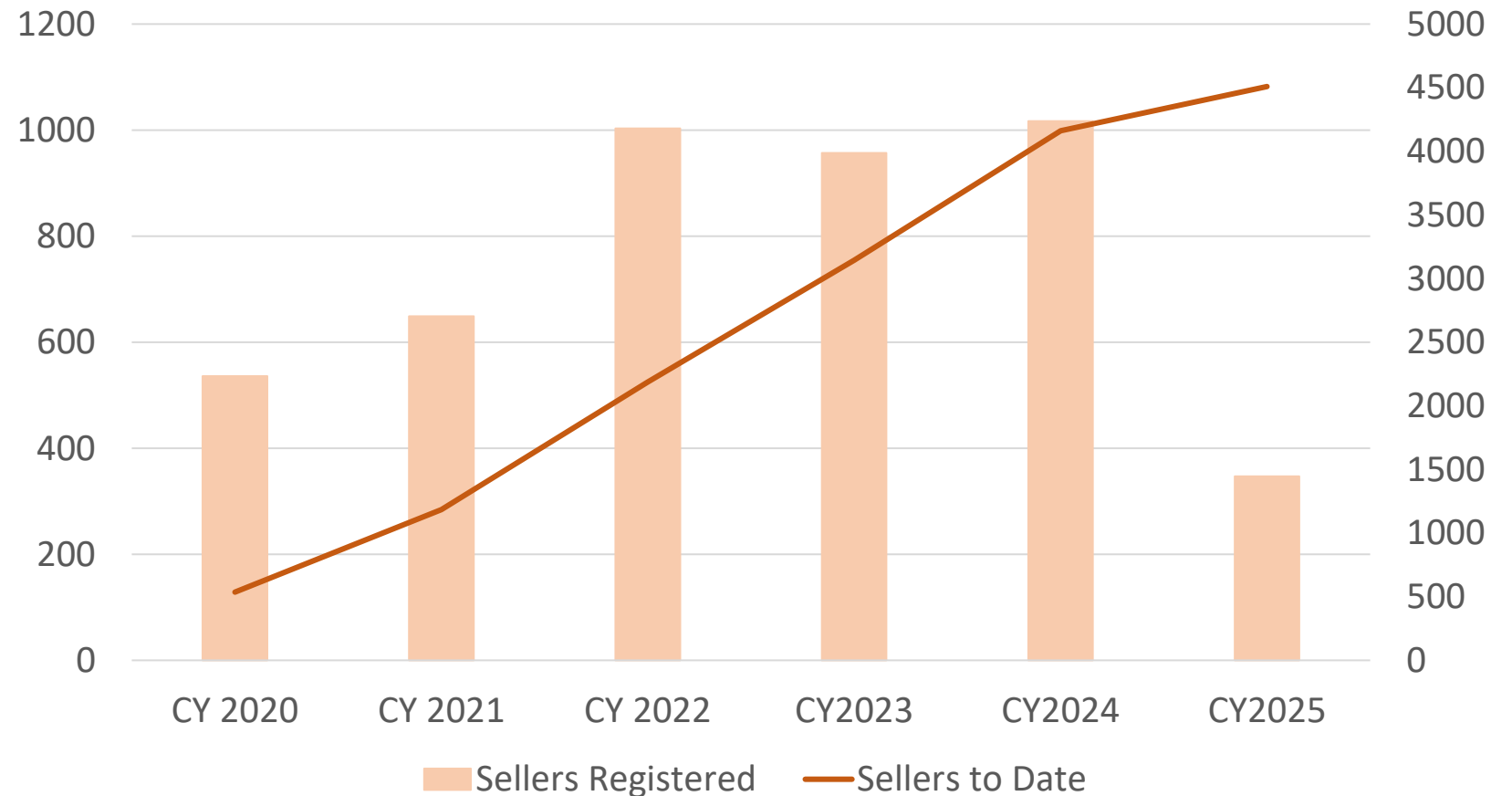
- New Members to ARSSTC
 - None in 2025Q1
- Adopted and Implemented Uniform Code
 - Elim
 - Scammon Bay

Member Jurisdictions Over the Years



Registered Sellers over the Years

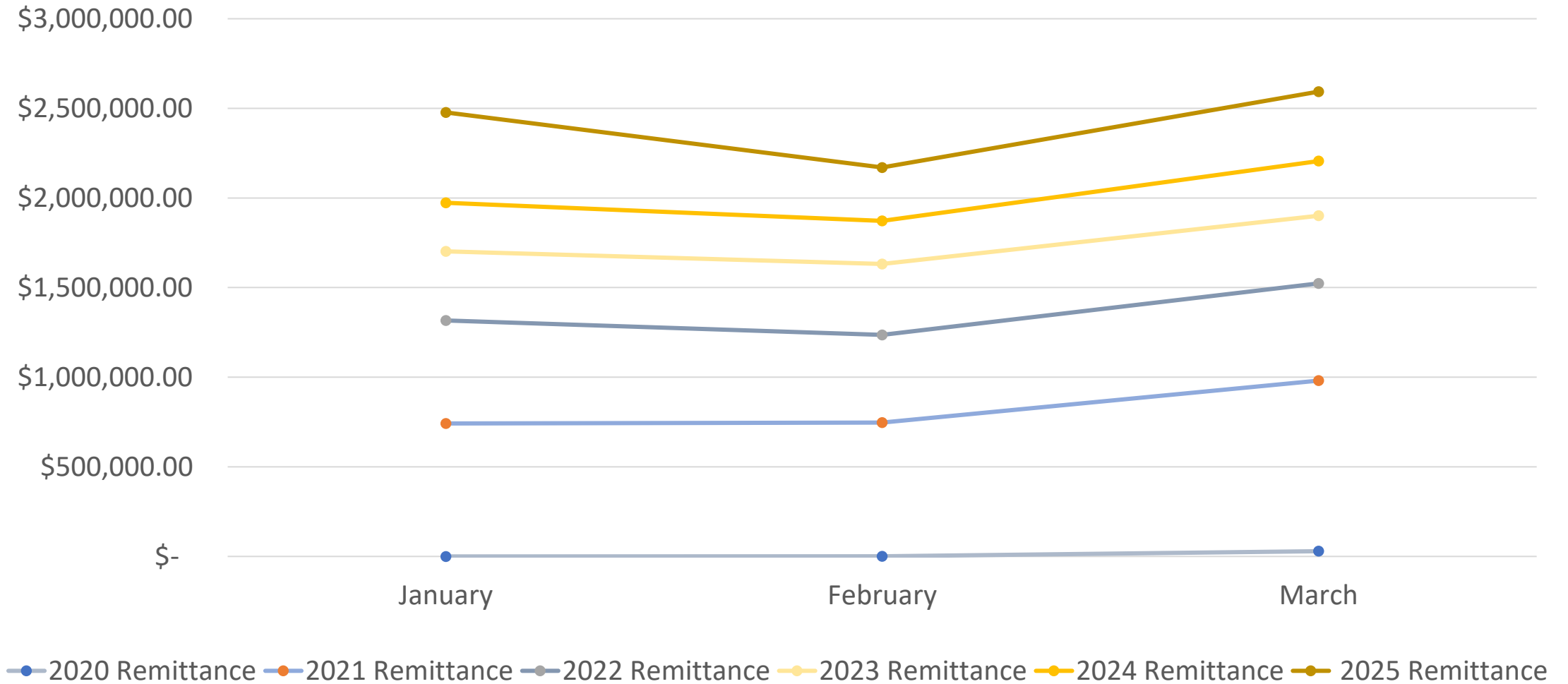
CY25 to date: 366
CY24 Total: 1017
CY23 Total: 958
CY22 Total: 1003
CY21 Total: 648
CY20 Total: 535
= 4,527 registered sellers



Top 20 Sellers for 2025Q1

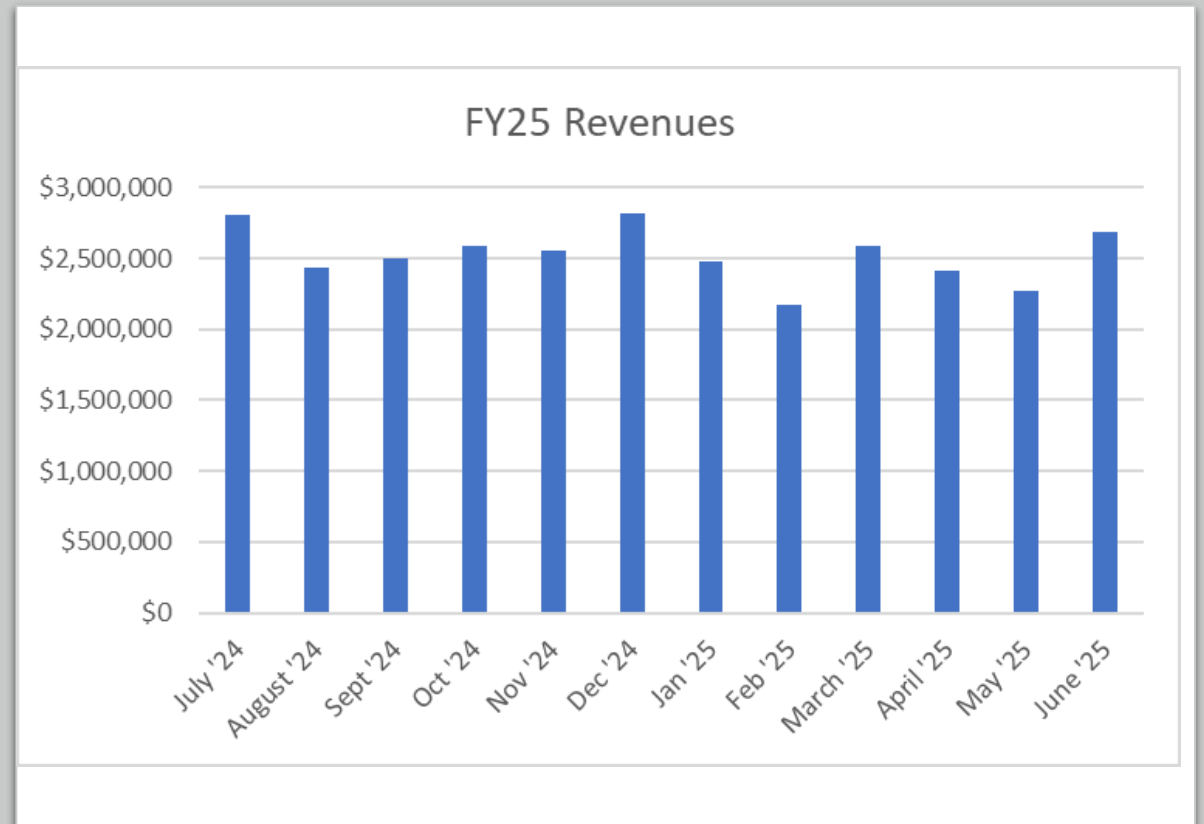
1. Amazon.com Services, LLC (MPF)
2. Apple, Inc.
3. Google LLC
4. eBay, Inc.
5. Intuit, Inc.
6. Hulu, LLC
7. Meta Platforms, Inc.
8. *Safran Helicopter Engines*
9. Microsoft Corporation
10. Whaleco, Inc.
11. Groceryworks.com
12. Etsy, Inc.
13. Ash Grove Cement Company
14. *Disney Platform Distribution*
15. TikTok, Inc.
16. Walmart.com USA
17. Spotify USA, Inc.
18. Stitch Fix, Inc.
19. *Sysco Seattle*
20. *Grundens USA*

2025Q1 Sales Tax Revenue (by filing period)

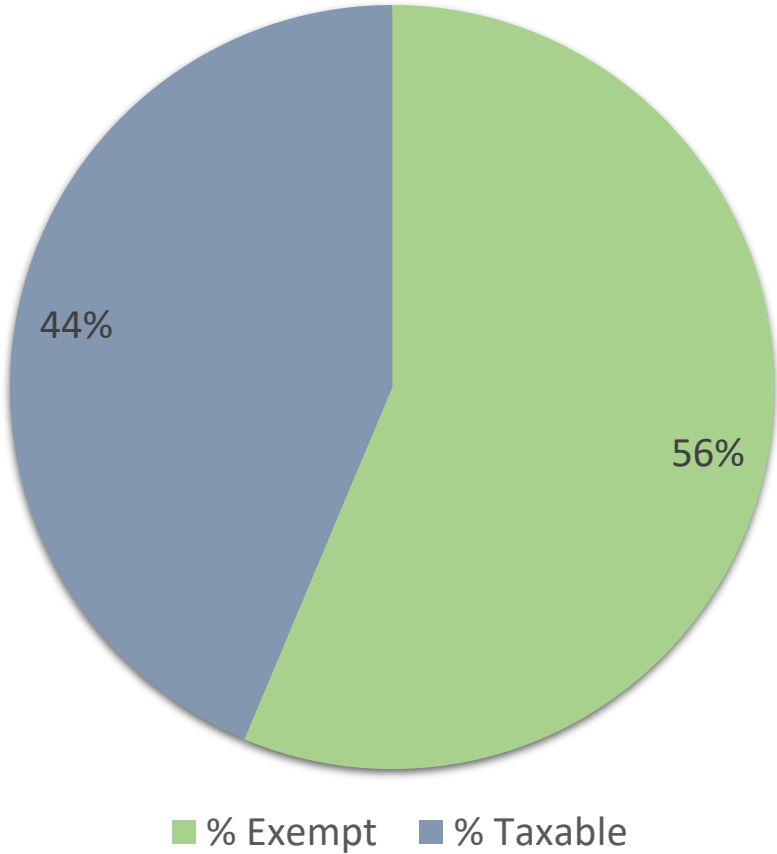
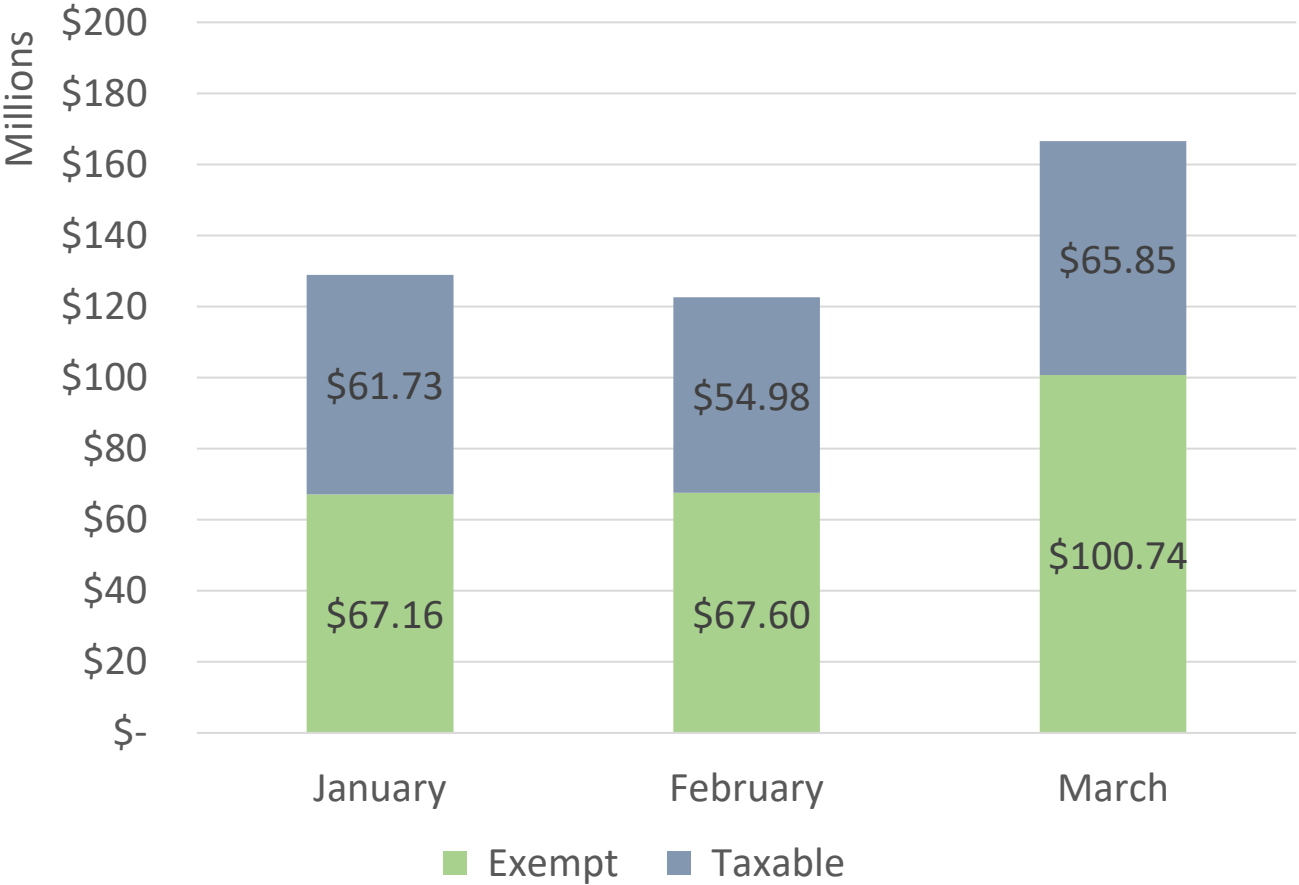


FY25 Revenue Projections

Filing Period	FY25 Revenues	
July '24	\$2,806,844	<i>actual</i>
August '24	\$2,431,831	<i>actual</i>
Sept '24	\$2,498,335	<i>actual</i>
Oct '24	\$2,592,864	<i>actual</i>
Nov '24	\$2,550,424	<i>actual</i>
Dec '24	\$2,818,433	<i>actual</i>
Jan '25	\$2,477,695	<i>actual</i>
Feb '25	\$2,170,264	<i>actual</i>
March '25	\$2,591,071	<i>actual</i>
April '25	\$2,412,961	<i>projected</i>
May '25	\$2,273,969	<i>projected</i>
June '25	\$2,683,850	<i>projected</i>
FY25 Projections	\$30,308,540	



2025Q1 Exempt versus Net Taxable (by filing period)



ARSSTC Member Fees

- Service provider fees returned to highest rates 1/1/25
- GovOS fee reset to 12% on 1/1/25.
- ATR fee will remain a fixed rate of 1.4% for the rest of the calendar year.
- ARSSTC fee will remain a fixed rate of 2.25% for at least the rest of the fiscal year.

ARSSTC Member Fees

Tier 1 (\$0 - \$10M)

- GovOS: 12%
- ATR: 1.4%
- ARSSTC: 2.25%
- **Tier 1 total fees: 15.65%**

Tier 2 (as of 4/29/25) (\$10M - \$20M)

- GovOS: 8%
- ATR: 1.4%
- ARSSTC: 2.25%
- **Tier 2 total fees: 11.65%**

Tier 3 (>\$20M)

- GovOS: 4%
- ATR: 1.4%
- ARSSTC: 2.25%
- **Tier 3 total fees: 7.65%**

2025Q1 Updates and Successes

ATR

- Assisted new members to finalize accurate exemption matrices
 - Galena
- Updated tax map and tax rate sheets:
 - City of Cordova updated tax cap and construction exemption
 - City of Elim adding to tax matrix
 - City and Borough of Juneau updated exemption definitions
 - City of Napaskiak adding to tax matrix
 - City of Scammon Bay adding to tax matrix
 - City of Toksook Bay updated senior exemption
- Submitted address update to GoogleMaps for Wasilla residents
- Adjusted tax map for seasonal tax rates for Ketchikan City, Seldovia, Skagway, and Sitka
 - Save the filings you physically receive from remote sellers; scan and send them to us, once a month**

2025Q1 Updates and Successes

GovOS

- Standardized process for submitting monthly adjustments
- Assisted in monthly adjustments:
 - correct mis-payment amounts for ACH Credit transactions (dozens per month)
 - add additional payments to accounts and remove accidental double assessments (multiple per month)
 - adjust vendor fee cap for Kenai Peninsula Borough and nested cities (multiple businesses)
 - process refund requests from sellers (overpayments, double payments, amendments)
 - process small balance write-offs (multiple businesses)
- Researched and corrected timely filing discounts (called vendor fee and vendor fee cap)
- Researched and corrected batch summary report errors
- Researched and corrected changes in view from admin and seller tax forms

2025Q1 Updates and Successes

GovOS

- Researching delays to notification module
- Finalized improvements for yellow form to align data fields/columns and totals with the summary view
- Programming updated exemptions report
- Testing enhancements for reconciliation interface
- Upcoming programming change to accept excess tax on a community-specific basis
- Working on automating KPB nested cities timely filing discounts (currently have to manually adjust each month)

2025Q1

ARSSTC Meetings

ARSSTC meetings are open to Commission members and can be found here:

<https://arsstc.org/meetings/>

Board Meetings

- Met in February
- Election of board officers
- FY25 budget projections
- Update on GovOS fee negotiations

Finance Committee Meetings

- Did not meet in Quarter 1

Policy Committee Meetings

- Met in January, March
- Developed industry guidance for service providers (accountants, advertising, appraisal, architect, engineering, legal, real estate)

2025Q1 Updates and Successes

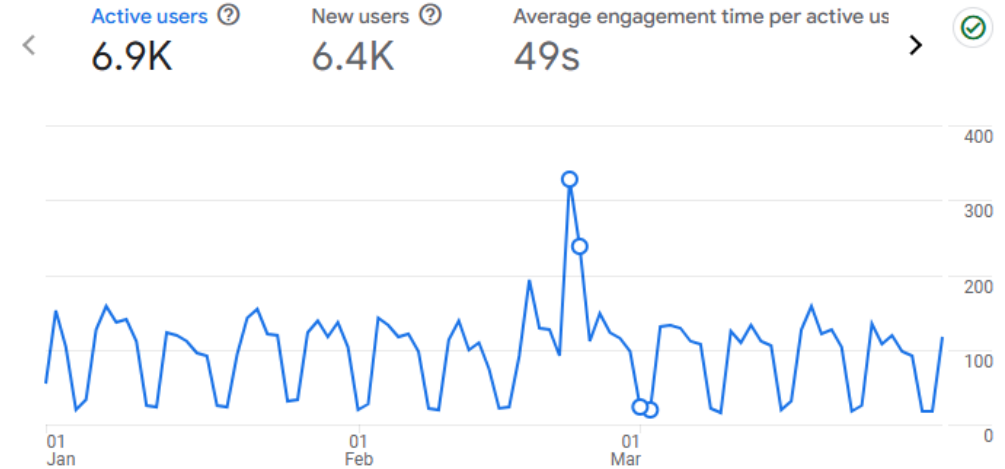
Staff / Procedures

- Working with 3rd party accountant to improve financial statements for reporting to Board
- Developing automated tools to help with reconciliation
- Outreach to Avalara filers with instructions about how to set up correctly for Alaskan remote sellers
 - Developing new outreach strategy to deal with \$0 filers – seemed to have gone backwards...
 - Send us your \$0 gross sales filings from remote sellers
- Staff attended GovOS user conference

2025Q1 Updates and Successes

Website

- 6,900 visits
 - 6,400 new users
 - Average engagement time: 0m49s
- Most visited pages:
 - Member Jurisdictions
 - Business/Sellers
 - Tax Rates
 - FAQs for Sellers
 - Uniform Code



2025Q1 Updates and Successes

Compliance & Audit Program

VDA Program

- 5 applicants in 1st quarter
- \$144k revenue paid by 1st quarter VDA applicants

Reporting Analysis

- Working through closing out approx. 30 exemption review audits.
- Assessments are being developed and will be reported at future update.
- Full audit that was originally initiated as an exemption review is having significant assessment developed and will be reported at future update.

Staffing

- Will soon be expanding staff to include additional auditor.

ARSSTC Board of Directors

- Scott Bloom
City of Kenai
- James Chevigny
City of Bethel
- Brandi Harbaugh
Kenai Peninsula Borough
- Ruth Kostik – President
City & Borough of Juneau
- Lana Metcalf – Treasurer
City of Soldotna
- Cassee Olin – Vice President
City of Wasilla
- Ben Sadler
City of Gustavus

ARSSTC Committees

Policy Committee

- Camie Gillen, Petersburg Borough
- Maureen Graham, Chair, City of Wasilla
- Justin Harris, City Borough Sitka
- Mandy Judy, City Borough Juneau
- Karl Kaufman, Landye Bennett Blumstein
- Lauri Lingafelt, Kenai Peninsula Borough

Finance Committee

- Raven Hanson, City of Pelican
- Rachel Nichols, Ketchikan Gateway Borough
- Lana Metcalf, Chair, City of Soldotna
- Jila Stuart, Haines Borough
- Mike Laughlin, City of Kotzebue

Questions?

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